

The Leadership Wheel Styles

North: The Warrior

When things are going well:

You like to get things done, you are known as someone who has courage and endurance. You enjoy new ideas and challenges, and you will easily take risks. You are in your element when you are in charge – when you can map out plans, and have others carry them out. You are very persuasive and can motivate others with your energy.

When things are **not** going well:

You want things done your way and you want them now. You have difficulty delegating because you don't think anyone can do it well as you. You get impatient when the task is not getting done, and in your impatience, you can bulldoze over others. You will fight for your rights and try to get your way, often getting into a "win---lose" battle, while being unwilling to see another perspective. Others may see you as too strong and reactive.

South: The Nurturer

When things are going well:

You are known as a collaborator and team player, and you are at your best when giving support to others. You are known as a warm and friendly person. You are very loyal to your friends and dedicated in your work. You are trusting of others, and you are concerned with fairness, how people feel, and how things are done.

When things are **not** going well:

You are too worried about what everyone thinks. You can be too trusting, give in too quickly, and take on too much in order to be seen as a good person. You will assume blame for something even if you weren't responsible, especially if it means there will be no conflict. You are a "rescuer"--- saving people even when they don't want to be saved. Others may see you as a pushover.

East: The Visionary

When things are going well:

You are creative, innovative and intuitive. You are a divergent thinker, seeking new connections, and easily bringing ideas or thought together to arrive at the big picture. You are driven by your vision--- you know what you want, and optimistically go after it, even when it means changing. Your social skills are excellent, and you freely share your feelings with others.

When things are **not** going well:

You think that your vision will carry you through, and that you need not bother with the small stuff--- the result is that things often fall between the cracks. You are not good on details and follow through isn't your strong suit. You may appear impractical and disorganized and you can become overly emotional, even melodramatic. You change your opinion frequently, and you may be seen by others as "flaky".

West: The Critical Thinker

When things are going well:

You are very analytical and you base your analysis on facts and logic--- you are careful, methodical, and deeply introspective. For you to accept a plan or a new idea, it must have a practical payoff. You are pragmatic in dealing with others. You like to look at all angles of a problem before taking action, and you will always have a “fail safe” position. You are seen as solid, and not easily ruffled.

When things are **not** going well:

You can be too critical of others and their work. You analyze problems too much, and thus may find it difficult to move to a decision. You often provide too much data, and once you present your position you may become stubborn and unwilling to move. You often stick to a traditional view rather than accepting a new way, which may be more effective. You don't express your feelings well, and your lack of expression may make you appear cold and indifferent.